

## COURSE ACCREDITATION

4 Up Skilling Pty Ltd (TOID 32141) are offering the short course on behalf of the Goulburn Broken CMA. 4 Up Skilling Pty Ltd will administer the quality of the program and conduct pre-training reviews, enrol participants and issue Statement of Attainments on completion.

The four day short course is aligned to units of competency from Certificate IV in Agriculture:

- ▶ **BSBRK401A**  
Identify risk and apply risk management processes
- ▶ **PSPPM402A**  
Manage simple projects
- ▶ **AHCBUS403A**  
Support and review business structures and relationships
- ▶ **BSBOR402A**  
Promote team effectiveness
- ▶ **BSBCMM401A**  
Make a presentation

## COURSE FEES

The course is supported by funding from the Australian Government's National Landcare Programme, hosted by the Goulburn Broken CMA in partnership with 4 Up Skilling Pty Ltd (TOID 32141) and the Victorian Farmers Federation's Young Agribusiness Professionals Network. Training delivery may also be funded by the Victorian and Commonwealth Government to eligible individuals. Subsequently, the course is being offered at the highly discounted rate of \$285 per person (normally valued at \$2,850).

Course fees include:

- ▶ Workshops over four days
- ▶ Morning tea, lunch and afternoon tea
- ▶ Networking dinner
- ▶ Course notes, guides and planning templates
- ▶ A diverse network of key contacts and ongoing peer support group.

Successful applicants will receive the full program details and are required to accept their place and pay the \$285 (including GST) course fee by Friday 5 August 2016.

## HOW TO APPLY

The course is open to 18-35 year olds working in agriculture in the Goulburn Broken catchment.

To apply, please fill in and submit the EOI form (available at [www.gbcma.vic.gov.au](http://www.gbcma.vic.gov.au)) - places are strictly limited! EOIs should be submitted by 10 am Monday 18 July 2016 by emailing [ashleyr@gbcma.vic.gov.au](mailto:ashleyr@gbcma.vic.gov.au) or posting to PO Box 124, Benalla VIC 3672.



Accredited short course for young agribusiness professionals

8-9 August, 29 August and 3 October 2016, Euroa Victoria

**Hungry for ideas to take your farming business to the next level?**

**Keen to learn new skills, build your networks and be inspired?**

Expressions of interest (EOI) are now open for an intensive short course for young people (18 to 35 year olds) working in agriculture in the Goulburn Broken catchment.

The 'Kickstart your future in agriculture' intensive short course will cover a range of topics including:

- ▶ The art and benefits of networking to build your career and business
- ▶ Marketing yourself and your business without the 'sell'

- ▶ Achieving a balance between business, family and life
- ▶ Understanding your personality and strengths and how to handle conflict and difficult situations
- ▶ Using strategic planning, goal setting and risk management to build your career and business
- ▶ Characteristics of successful rural businesses and visit to a successful farming business
- ▶ Making money work for your farming business.

Course participants will also develop their own action learning project to put the theory into practice, explore how they might take their agricultural business to the next level and set plans to achieve their goals.



## COURSE PARTICIPANTS CAN EXPECT:

1. A ready-made network of like-minded young agribusiness professionals.
2. Access to experts, presenters and successful business operators.
3. Tips on how to make rural businesses work for you and your family dynamic.
4. The opportunity to explore ideas, develop plans and road test products and services with others.
5. Motivation, tools and other practical strategies to give you the confidence and courage to move forward.
6. The environment to clarify what is a priority to you, your business and your family.
7. An understanding of your strengths and how to use them to develop your unique business proposition.
8. A chance to turn your passion into a profitable business.

## COURSE PROGRAM AND LOCATION

Date	Time	Topic	Location
8 August 2016	9.00am - 5.00pm	Understanding self: values, personality styles and networking.	Euroa Community & Function Centre, Memorial Oval, Dunn St, Euroa
8 August 2016	6.30pm - 9.00pm	Networking dinner with key industry leaders.	
9 August 2016	8.30am - 5.00pm	Taking action: strategic planning, developing your sustainable business and action learning project.	
29 August 2016	9.00am - 5.00pm	Leading self: business planning, sustainability and risk.	
3 October 2016	9.00am - 5.00pm	Reporting back: presentation of action learning projects.	

Participants will need to book and pay for their own accommodation.

For accommodation options search online at: <http://euroa.org.au/accommodation/>

## COURSE PRESENTERS



**Dr Kristy Howard** is the Managing Director of Inspiring Excellence. Kristy has a long history in Australia's agricultural sector as a researcher and consultant. She is passionate about working with rural and

regional Australian's, especially farmers, young people and rural women.

In 2008 she started Inspiring Excellence to take rural businesses to the next level through training, coaching and leadership development. Kristy has a Bachelor of Agricultural Science (with honours) and a Doctor of Philosophy.

Kristy currently works with several farmer groups in the North East of Victoria who are working to make their farming operations more profitable and viable.

She also delivers business development and grass-roots leadership programs for rural women and young people to help them become leaders and grow and develop their farms and rural businesses.

In 2014 Kristy was a Victorian Finalist in the prestigious Telstra Business Women's Awards - Business Owner Category.



**Cynthia Mahoney** is the Director of Cynthia Mahoney & Associates, a consulting firm specialising in leadership, personal development and facilitation for individuals, groups, business and government.

Through her business, Cynthia has created a way to combine her entrepreneurial spirit with her passion for developing people to be their best and her skills and talent in facilitation.

She holds a Bachelor of Agricultural Science, a Masters of Agricultural Science specialising in farm business management economics and rural sociology, and a Graduate Diploma of Business focused on project and people management.

She's currently undertaking a Diploma in Leadership, Coaching and Mentoring. Prior to starting Cynthia Mahoney & Associates in 2011, Cynthia had an extensive career in the Victorian Department of Agriculture where she worked as a facilitator in the Dairy Business Focus and Farm\$mart Programs, as a business improvement facilitator, a farm management economist, manager of a biosecurity practice change program, an agribusiness project manager, rural women's network coordinator and as a leadership and industry facilitator in the wine industry.

